Prior Authorization of Radiation Therapy for Commercial BCBSM PPO

Provider Orientation





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Company Highlights

4K employees including 1K clinicians

Headquartered in Bluffton, SC Offices across the US including:

- Lexington, MA
- Colorado Springs, CO Plainville, CT
- Franklin, TN
- Greenwich, CT
- Melbourne, FL

 - Sacramento, CA

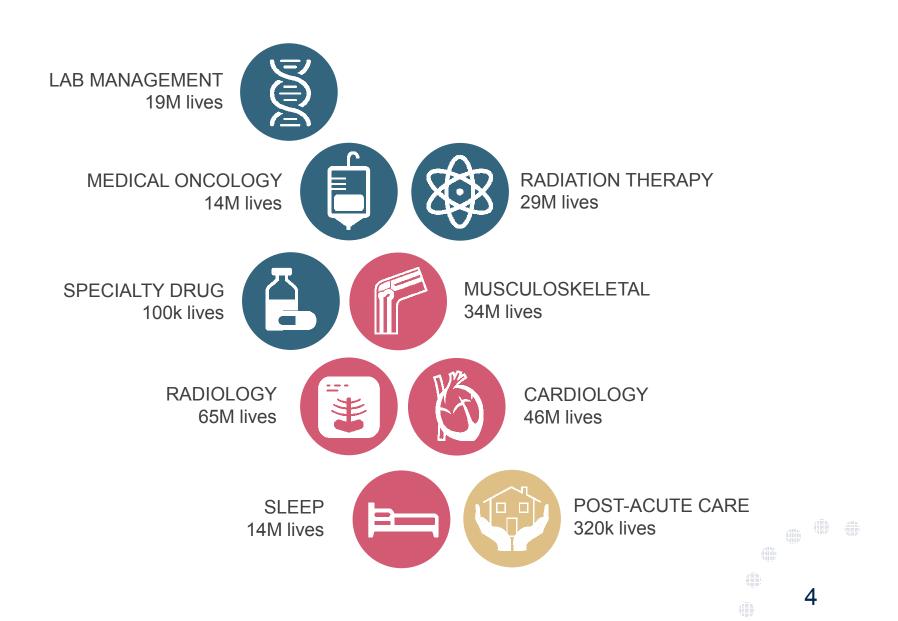
SHARING **A VISION** AT THE CORE OF CHANGE.

100M members

managed nationwide



Integrated Solutions



Radiation Therapy by the Numbers

15

Radiation oncologists on staff

17 Radiation Therapytrained nurses on staff

Case Statistics









Our Clinical Approach

Clinical Platform

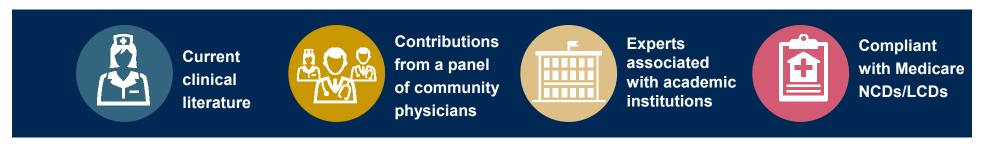
Multi-Specialty Expertise

Family Medicine	Oncology/Hematology	
Internal Medicine	Musculoskeletal	
Pediatrics	Orthopedic	
Sports Medicine	SurgerySpine Surgery	
OB/GYN	Interventional Pain	
Cardiology		
Nuclear Medicine		
Anesthesiology	Radiology	
Radiation Oncology	Nuclear Medicine Museuleakalatal	
Sleep Medicine	MusculoskeletalNeuroradiology	

- 190+ board-certified medical directors
- Diverse representation of medical specialties
- 450 nurses with diverse specialties and experience
- Dedicated nursing and physician teams by specialty for Cardiology, Oncology, OB-GYN, Spine/Orthopedics, Neurology, and Medical/Surgical

Evidence-Based Guidelines

The foundation of our radiation therapy solution:





Aligned with National Societies



Advisory Board Members

- American Society for Radiation Oncology
- American College of Radiology
- National Comprehensive Cancer Network (NCCN)
- Medicare Guidelines

- Dr. Anthony Berson eviCore healthcare
- Memorial Sloan-Kettering, NY
- Stanford University Medical Center, CA
- Shields Oncology, MA
- Center for Radiation Oncology, NY
- Beth Israel Deaconess Medical Center; Harvard, MA
- Detroit Medical Center, Sinai Grace Hospital, MI



Radiation Therapy Prior Authorization Program for Blue Cross

Program Overview

eviCore will begin accepting requests on December 22, 2017, for dates of service January 1, 2018 and beyond for the Commercial PPO membership.

Prior authorization applies to services that are:

- Outpatient
- Elective and Non-emergent

Prior authorization does not apply to services that are performed in:

- Emergency room
- Inpatient
- 23-hour observation

It is the responsibility of the rendering provider to request prior authorization approval for services. In some instances, the provider may be required to furnish the referral or order the requested services.

Applicable Membership

<u>Authorization is required</u> for Blue Cross Blue Shield of Michigan members enrolled in the following programs:

- MA PPO Members
- Commercial PPO Members (new)

Note: This presentation does <u>not</u> apply to Blue Care Network HMO Membership



Prior authorization required:

Clinical Modalities

- 2D, 3D Conformal
- IMRT
- Brachytherapy
- SRS/SBRT
- IORT
- Protons
- Neurons
- Hyperthermia
- Radiopharmaceuticals

Non- Clinical Modalities

- SIM
- Planning
- Devices
- Imaging
- Physics
- Management

To find a list of CPT
(Current Procedural Terminology)
codes that require prior authorization
through eviCore, please visit:

:https://www.bcbsm.com/content/dam/public/Providers/ :Documents/help/evicore-codes-list.pdf

Prior Authorization Requests

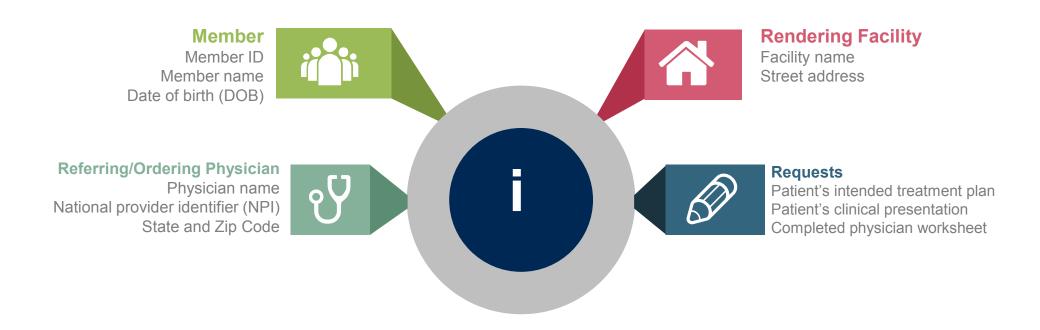
How to request prior authorization:



Note: Via the web portal, 70% of Radiation Therapy cases are immediately approved.

Needed Information

Please Note: Clinical Worksheets are required and should be filled out by the physician



Holistic Treatment Plan Review

eviCore healthcare relies on information about the patient's unique presentation and physician's intended treatment plan to authorize all services from the initial simulation through the delivery of the last fraction of radiation.

- Providers specify a diagnosis rather than request individual CPT codes
- Diagnosis and treatment plan compared to the evidence-based guidelines developed by our Medical Advisory Board
- If the request is authorized/covered or partially authorized/covered, then the treatment technique and number of fractions will be provided
- For questions about specific CPT codes that are included with each episode of care, please reference the eviCore Radiation Therapy Coding Guidelines located online: https://www.evicore.com/resources/pages/providers.aspx?solution=Radiation%20Therapy#ReferenceGuidelines
- The eviCore Radiation Therapy Prior Authorization program is designed to review and approve a specific radiation therapy treatment plan. Such authorizations include approvals for the radiation technique, the number of fractions (treatments), the number of phases (or cone-downs), image guided radiation therapy (IGRT). Providers should bill according to the treatment plan that was rendered, and billing should align with the national billing guidelines for radiation therapy. If the claims received fall outside of these billing guidelines or do not align with the approved treatment plan, the claim submission may not be guaranteed for payment.

Top Reasons for Radiation Therapy Denials

The eviCore Radiation Therapy Prior Authorization program is designed to review and approve a specific radiation therapy treatment plan. Such authorizations include approvals for the radiation technique, the number of fractions (treatments), the number of phases (or conedowns), image guided radiation therapy (IGRT). Providers should bill according to the treatment plan that was rendered, and billing should align with CMS billing policies for radiation therapy. If the claims received fall outside of these billing guidelines or do not align with the approved treatment plan, the claim submission may not be guaranteed for payment.

When claims associated with eviCore radiation therapy are rejected, providers should review the following and once addressed, resubmit the claim:

- 1. Authorization is on the eviCore portal
- 2. The dates of service on the authorization match the dates of services the claims were billed
- 3. Units billed do not exceed the units approved on the authorization
- 4. If IGRT was billed, the approval is included in the authorization letter

Common reasons that a provider may encounter a claim denial for CPT Codes managed under the eviCore Radiation Therapy Prior Authorization Program:

Claim is not payable due to lack of approved or partially approved authorization.

When claims are submitted prior to the authorization being obtained and prior to approval or partial approval of that authorization then the claim may not be paid. The authorization should be submitted to eviCore prior to the start of radiation therapy treatment delivery and prior to submission of any claims.

<u>Claim is not payable because the date of service of the CPT Code is outside of the authorized treatment timespan.</u>

The treatment timespan associated with the approved or partially approved authorization is indicated on the authorization fax notification letters. If the date of service of the reported CPT code falls out of this timespan then the CPT code may not be payable. For example, if the treatment expands past the original expiration date associated with the authorization and CPT Codes are submitted with dates of service that are after the expiration date then the CPT Code may not be payable.

If it is known the date of service associated with a CPT code falls outside of the treatment time span then it is recommended the provider notify eviCore.

CPT Codes associated with Image Guided Radiation Therapy [IGRT] are billed but not paid.

If IGRT is requested during submittal of the authorization then the approval (or lack of approval) of IGRT will be included in the authorization provided by eviCore.

The authorization letter/fax notifications will indicate one of the following:

- If IGRT was requested, if IGRT was requested/is not approved and the reason as to why it is not approved
- If IGRT is approved.

To the extent that IGRT is not requested during initial submission of the authorization but subsequently found to be required for the treatment plan, eviCore must be notified of the updated treatment plan to obtain approval.

It is recommended to follow CMS MUE and CCI edits for appropriate billing of IGRT. ASTRO's website has an FAQ dedicated to IGRT billing practices that does not require a membership or subscription: https://www.astro.org/Daily-Practice/Coding/Coding-Guidance/FAQ-IGRT/.

Claims are received that do not align with National Billing Guidelines for Radiation Therapy.

Coding edits are in line with CMS guidelines and edits. It is important that offices remain up to date with CMS National Correct Coding Initiative [NCCI] and Medically Unlikely Edits [MUEs] which can be found at:

https://www.cms.gov/Medicare/Coding/NationalCorrectCodInitEd/MUE.html

• **Example:** 77412 should be used for complex delivery treatment >= MeV which requires any of the following criteria are met: 3 or more separate treatment areas, custom blocking, tangential ports, sedges, rotational beam, field-in-field or other tissue compensation that does not meet IMRT guidelines, or electron beam. This code is only used by OPPS. Code 77412 is most often not payable because it is billed more than once on one date of service. If the code must be reported more than once per date of service, then provider should reference the corresponding MUEs in order to follow proper billing procedures for codes.

CMS published the following guidelines as it relates to IMRT billing which addresses 77412 specifically:

https://downloads.cms.gov/medicare-coverage-database/lcd attachments/34652 13/L34652 RAD014 BCG.pdf

Reported CPT Code is not payable due to reason that the CPT Code Is Not Authorized.

A low volume of claims are rejected due to CPT codes being billed that do not match CPT codes authorized. The claim may not be payable if the reported CPT Code is not consistent with the requested and approved treatment plan associated with the authorization. Billing should be in accordance to what treatment plan was requested and authorized. For example, if 3D Conformal treatment plan is requested and approved then it is expected services and procedures pertinent to a 3D conformal treatment plan are reported as opposed to services and procedures pertinent to an Intensity Modulated Radiation Therapy [IMRT].

- If it becomes known a radiation therapy technique that is different than what was originally requested and authorized at eviCore is required, then please call eviCore to update the treatment plan prior to the first treatment session and if possible, prior to billing.
- If the CPT Code has already been billed and was not payable for the reason that the code was not authorized, then please review what treatment plan was submitted and authorized at eviCore. It is also recommended the claim is appealed and documentation is provided to support the use of the reported service.
- Example: 77386 (IMRT); for these denials, providers requested and were approved for 3D but billed this IMRT code. The letter states "Phase 1: 30 fractions (treatment sessions) of 3D conformal" under approved services. If the provider decides that they need IMRT instead of 3D, then the provider should call in to modify the request.

Resources

The following resources related to the radiation therapy eviCore program and billing are recommended:

- https://downloads.cms.gov/medicare-coveragedatabase/lcd attachments/34652 13/L34652 RAD014 BCG.pdf
- https://downloads.cms.gov/medicare-coveragedatabase/lcd_attachments/30316_20/l30316_rad014_cbg_080111.pdf
- https://www.astro.org/Daily-Practice/Coding/Coding-Guidance/Coding-FAQ-s-and-Tips/
- https://www.evicore.com/ReferenceGuidelines/eviCore%20Radiation%20Therapy%20Coding%20Guidelines.pdf

If a claim is denied, please follow BCSBMI Post Service Claim Appeal Process.

Prior Authorization Outcomes



Approved Requests:

- The standard turnaround time on cases is 3 calendar. days or less after receipt of all necessary clinical information.
- Valid authorization timeframes vary by treatment/case.



Retrospective Studies:

- Retro requests must be submitted within 90 days following the date of service. Requests submitted after 90 days will be administratively denied.
- Retro requests are reviewed for clinical urgency and medical necessity.



Delivery:

- Faxed to ordering provider
- Mailed to the member
- Information can be printed on demand from the eviCore healthcare Web Portal











Prior Authorization Outcomes



Denied Requests:

- Communication of denial determination
- Communication of the rationale for the denial
- How to request a peer review



- Faxed to the ordering provider and rendering facility
- Mailed to the member



eviCore healthcare is delegated provider appeals. Blue Cross will be delegated member appeals.



Online Peer-to-Peer Scheduling Tool

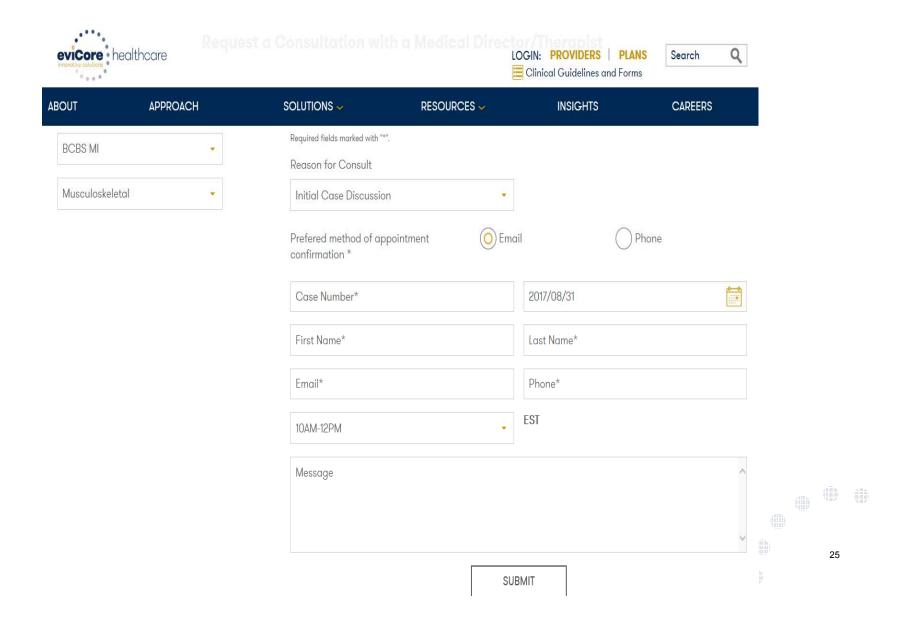
1. Providers will access the peer-to-peer scheduling via the eviCore website at www.eviCore.com and click on **PROVIDERS** at the tope of the page.



 Providers will scroll down and click SELECT TIME & DATE next to "Request a Consultation with a Medical Director/Therapist"



Online Peer-to-Peer Scheduling Tool



Physician Worksheet

- The physician worksheet is best completed by the physician during the initial consultation with the patient.
- Inaccurate information causes authorized services to differ from those that are actually delivered and can lead to adverse determinations.
- You can access the physician worksheets online: https://www.evicore.com/resources/pag-es/providers.aspx?solution=Radiation% 20Therapy#ReferenceGuidelines

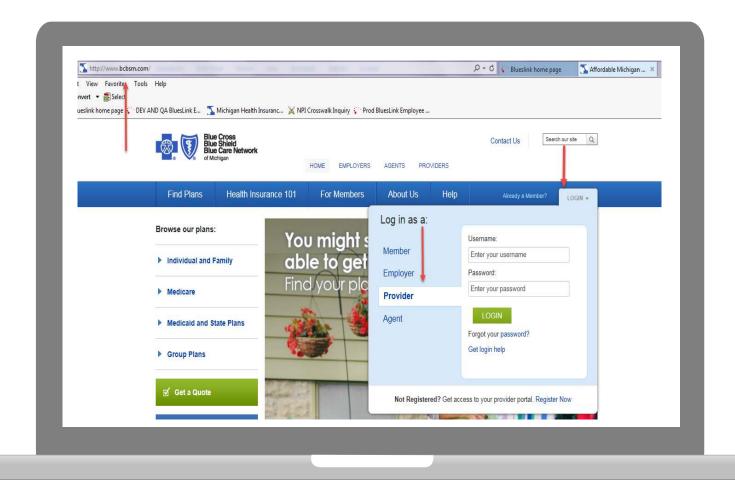


Breast Cancer Radiation Therapy Physician Worksheet (As of 09 June 2017)

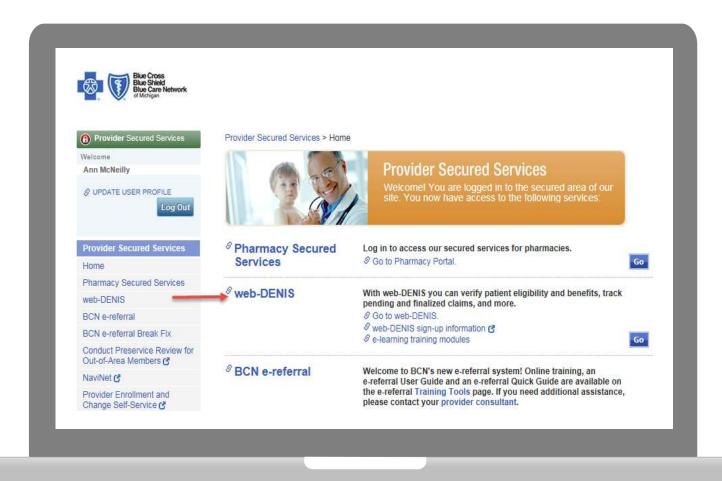
This form should be used for the curative treatment of breast cancer or for the palliation of a breast cancer recurrence within the breast or chest wall. If the treatment is for metastases from breast cancer, please use the appropriate metastatic worksheet.

Please note that the use of a field-in-field technique is defined as 3D conformal. Additionally, the use of daily Image Guided Radiation Therapy (IGRT) during treatment of the whole breast or chest wall is typically not medically necessary. Requests for IGRT will be considered on a case-by-case basis.

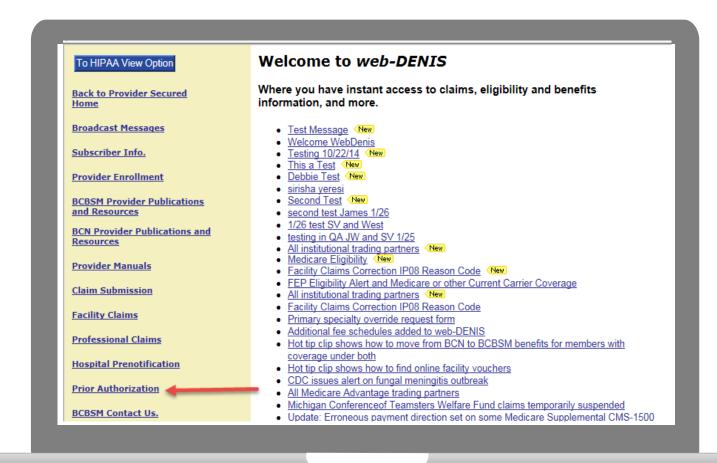
	The state of the s	therapy treatme			
1.	Does the patient have distant metastases (stage M1) (i.e. to brain, lung, liver, bone)?			☐ Yes ☐ No	
2.	Are you delivering adjuvant therapy to the whole breast or chest wall using two gantry angles and 3D conformal treatment planning? If no, continue to question #3. If yes, skip forward to question #9.			Yes No	
3.	Where will treatment be directed?				
	Right breas		currently)		
4.	What is the T stage (pathologic T stage if patient has had surgery)?				
	☐ T1mi	☐ T1c	T4a	☐ T4d	
	☐ T1a	□ T2	T4b	Ductal Carcinoma	n Situ (DCIS)
	☐ T1b	□ T3	T4c		
5.	What is the N-stage?				
	□ N0	□ N1b	□ N2b	□ N3c	
	☐ N1mi	☐ N1c	☐ N3a		
	□ N1a	☐ N2a	☐ N3b		
6.	What treatment plan to be used for the initial phase?				
	Post-mas Partial bre	east radiotherapy tectomy radiother east radiotherapy east radiotherapy	once a day twice a day	ast or chest wall	



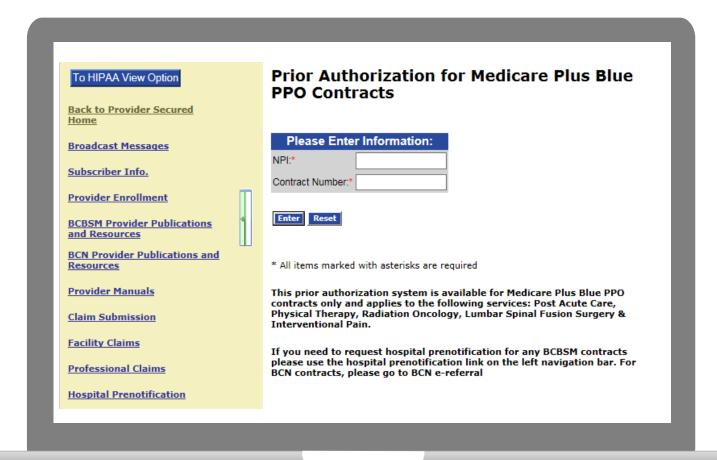
To initiate a request, access your account at www.bcbsm.com.



Click on web-DENIS.



To initiate a case, click Prior Authorization from the options list.





Back to Provider Secured Home

Broadcast Messages

Subscriber Info.

Provider Enrollment

BCBSM Provider Publications and Resources

BCN Provider Publications and Resources

Provider Manuals

Claim Submission

Facility Claims

Professional Claims

Hospital Prenotification

Prior Authorization

Prior Authorization

Please select the service for which you wish to request prior authorization

Prior authorization details for Medicare Plus Blue PPO Contracts associated with Post Acute Care Services, Physical/Occupational Therapy services, Radiation Oncology services, Lumbar Spinal Fusion Surgery services, or Interventional Pain Management services will be available to view 24 hours after approval or denial. Authorizations will be available on eviCore website as soon as the authorization is approved or denied. Prior authorizations may be requested by calling eviCore at 1-877-917-2583 (BLUE) or by going to eviCore's website.

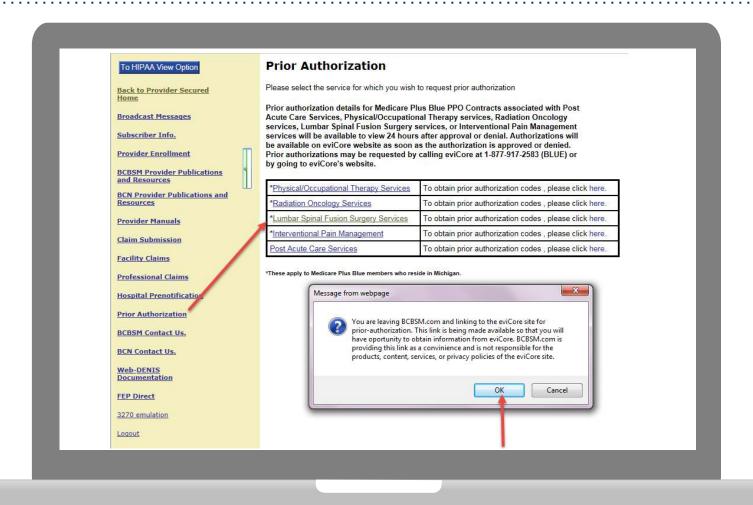
	*Physical/Occupational Therapy Services	To obtain prior authorization codes , please click here.
	*Radiation Oncology Services	To obtain prior authorization codes , please click here.
,	Lumbar Spinal Fusion Surgery Services	To obtain prior authorization codes , please click here.
	*Interventional Pain Management	To obtain prior authorization codes , please click here.
	Post Acute Care Services	To obtain prior authorization codes , please click here.

*These apply to Medicare Plus Blue members who reside in Michigan.

Select the service for which you wish to request prior authorization. For this program, select <u>Radiation Oncology Services</u>.

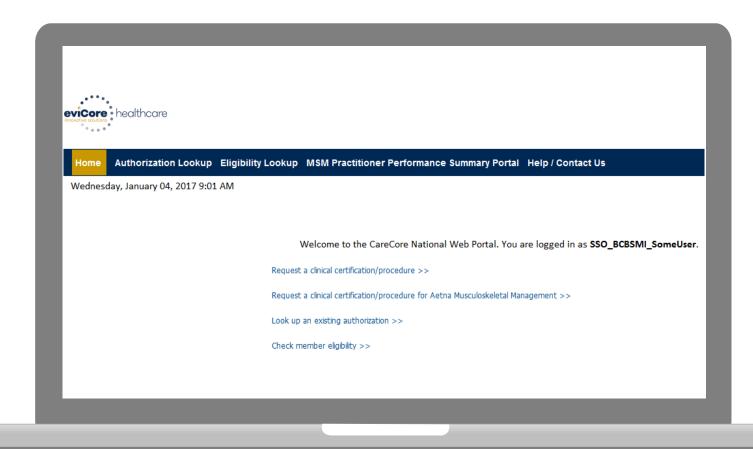






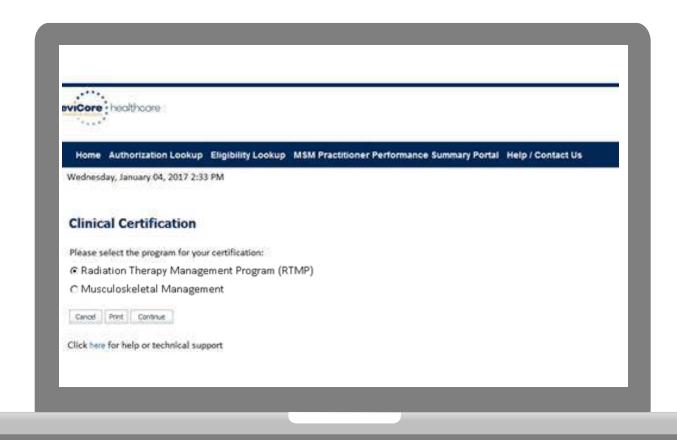
When you select the service, click OK to be redirected to the eviCore healthcare web portal to proceed with the authorization initiation.

eviCore Web Portal



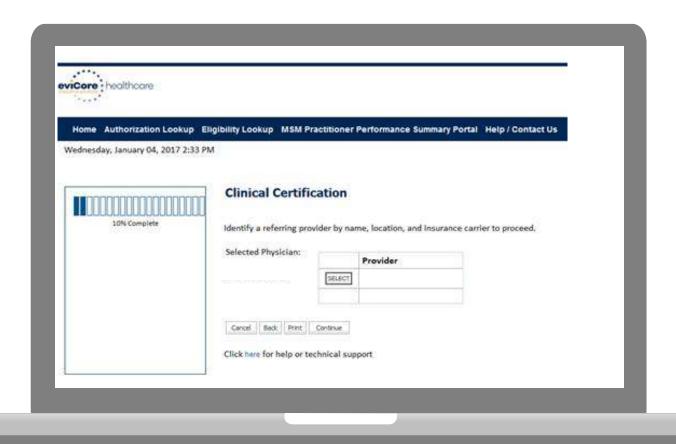


Select Program



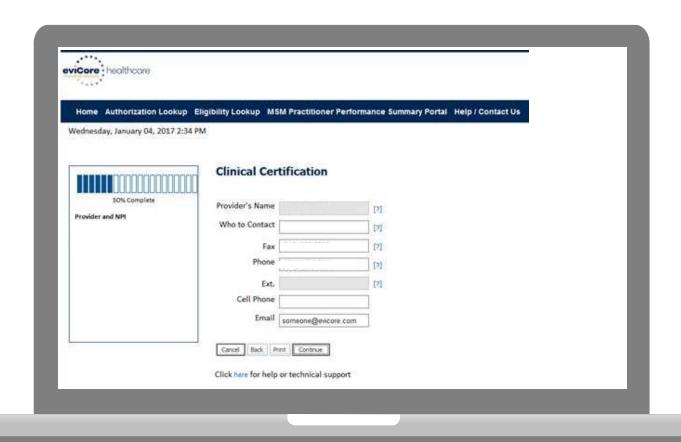
Select the desired program for your certification.

Select a Provider



Select the practitioner or group for whom you want to build a case.

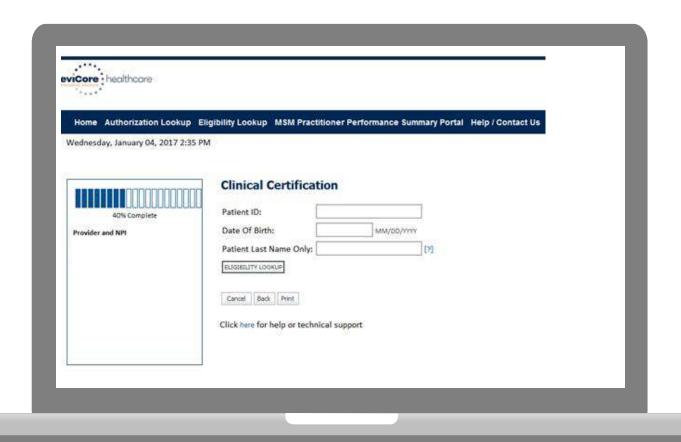
Contact Information



Enter the Provider's Name and appropriate information for the point of contact person.

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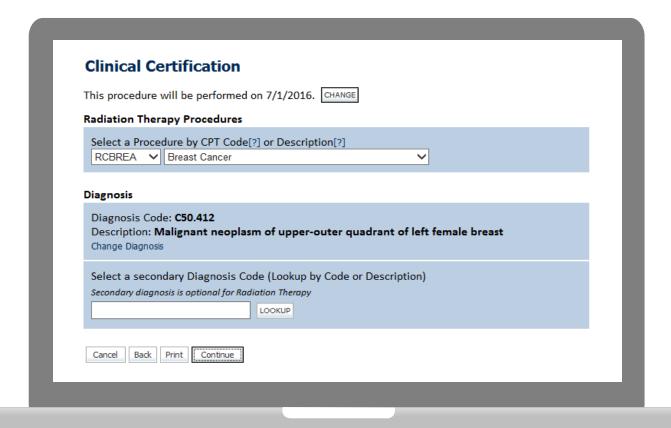
Member Information



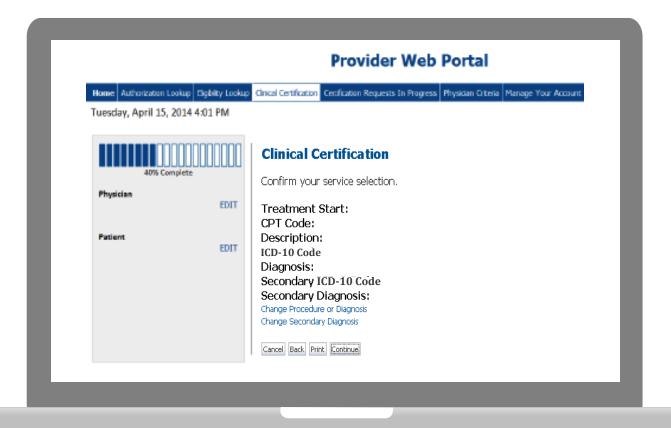
Enter the member information, including the Patient ID, Date Of Birth and Patient Last

Name Only. Click *ELIGIBILITY LOOKUP*.

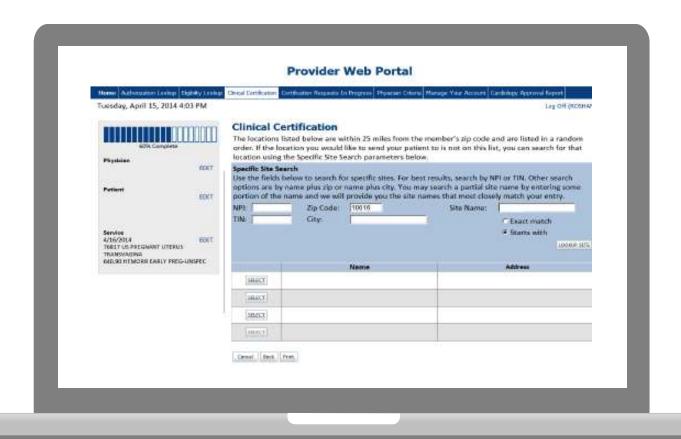
Clinical Details



Verify Service Selection



Site Selection



Verify all information entered and make any needed changes before moving into the clinical collection phase of the prior authorization process.

You will not have the opportunity to make changes after that point.

Approval

Clinical Certification

Your case has been Approved.

Provider Name: Contact: Provider Address: Phone

Number: Fax Number:

Patient Name:

Patient Id

Insurance Carrier:

Site ID:

Site Address:

Site Name:

Diagnosis/ICD-10

Description:

MALIGN NEOPL BREAST NOS

Code: Secondary Description:

Diagnosis:

6/20/2015

Date of Service: CPT Code: RCBREA

Description:

Breast Cancer

Authorization Number:

Review Date:

6/18/2015 4:38:37

Expiration Date: 10/16/2015

Status: Your case has been Approved.

REQUESTED

Phase 1: Electrons: Technique: Electrons; 8 Fractions (treatment sessions)

APPROVED

Phase 1: Electrons: Technique: Electrons; 8 Fractions (treatment sessions) As Medically Necessary: Special radiation dosimetry (8 x 77331), Basic Radiation

Dosimetry (12 x 77300)

DENIED

DENIAL RATIONALE

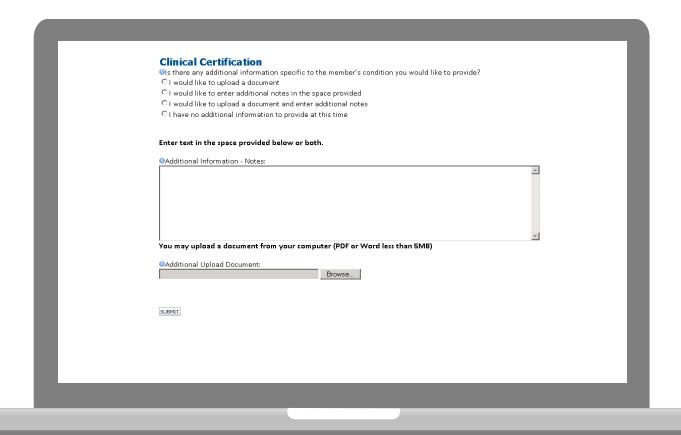
Print Continue

Once the clinical pathway questions are completed and the answers have met the clinical criteria, an approval will be issued.

Print the screen and store in the patient's file.



Medical Review



If additional information is required, you will have the option to either upload documentation, enter information into the text field or contact us via phone.

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Case Summary – Pending Additional Information

Clinical Certification

Incomplete clinical information was submitted on the web. Please return to your web request and complete the submission of clinical information. The additional information is necessary to review your request for medical necessity and may include any of the following: current signs and symptoms, prior diagnostic studies and results, prior clinical management of the patient, and medications with dose and duration. Failure to complete the clinical submission will result in this request being non certified as the Clinical history and indications are incomplete and as such, fail to meet medical necessity criteria.

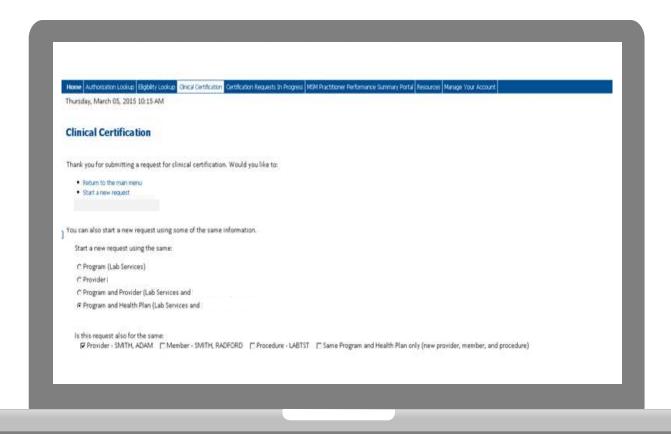
Provider Name:		Contact:	
Provider Address:		Phone Number:	
	*	Fax Number:	
Patient Name: Insurance Carrier:		Patient Id:	1.
Site Name:	TANGE OF STREET	Site ID:	
Site Address:			
Primary Diagnosis Code:	F02.81	Description:	Dementia in other diseases classified elsewhere with behavioral disturbance
Secondary Diagnosis Code:		Description:	
Date of Service:	Not provided		
CPT Code:	70553	Description:	MRI Brain W/ & W/O CONTRAST
Case Number:	XXXXXXXXX		
Review Date:	12/14/2015 2:41:56 PM		
Expiration Date:	N/A		
Status:	to your web request information. The add request for medical r current signs and syr clinical management	and complete the s ditional information necessity and may mptoms, prior diag of the patient, an	bmitted on the web. Please return submission of clinical n is necessary to review your include any of the following: nostic studies and results, prior d medications with dose and

request being non certified as the Clinical history and indications are incomplete and as such, fail to meet medical necessity criteria.

If you look up a case that has not yet been completed, you will see messaging indicating that additional information is needed in order for the case request to be finalized.



Building Additional Cases

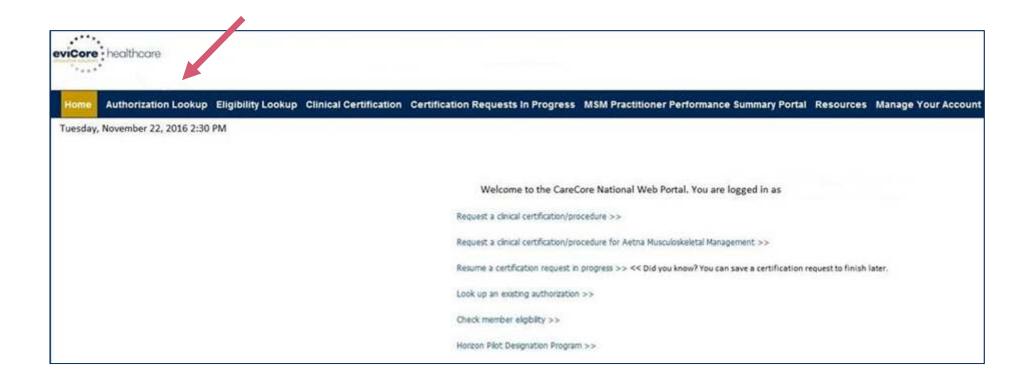


Once a case has been submitted for clinical certification, you can return to the Main

Menu or start a new request. You're even able to indicate if any of the previous case

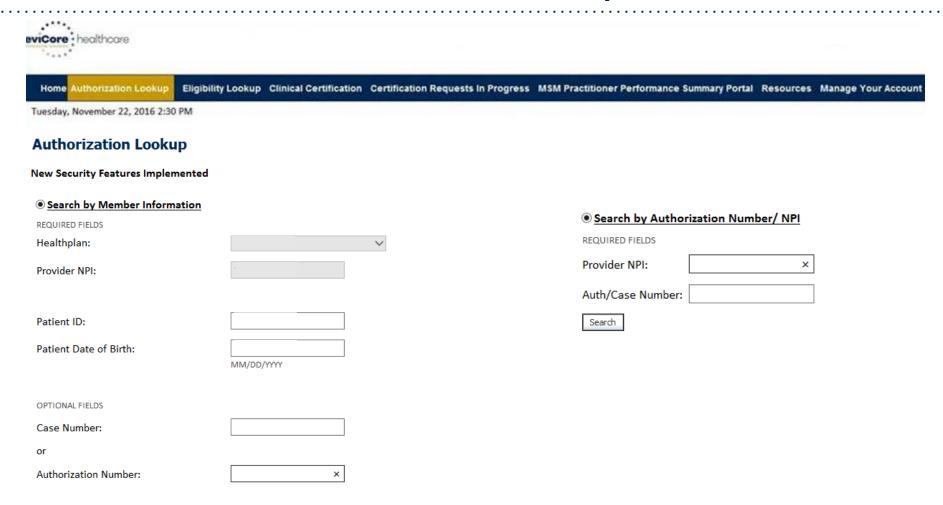
information will be needed for the new request.

Authorization Look-up



When logged in to your web portal account, select Authorization Lookup from the menu options at the top.

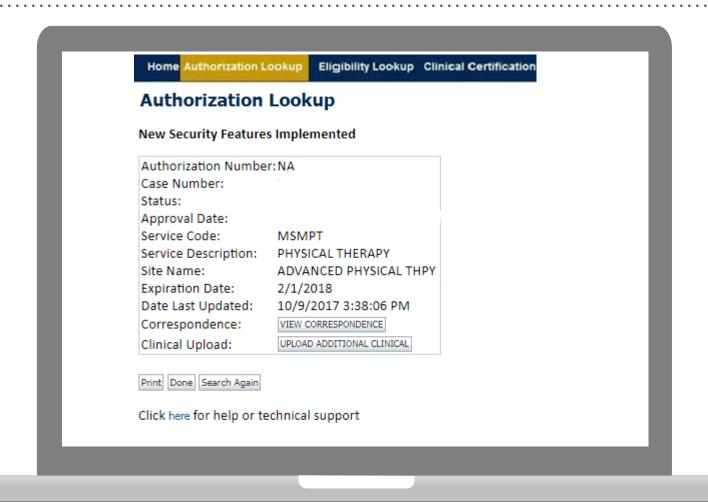
Authorization Look-up



Select Search by Authorization Number/NPI. Enter the provider's NPI and authorization or case number. Select Search.

You can also search for an authorization by Member Information. Enter the health plan, provider NPI, patient's ID number and patient's date of birth.

Authorization Status





Provider Resources





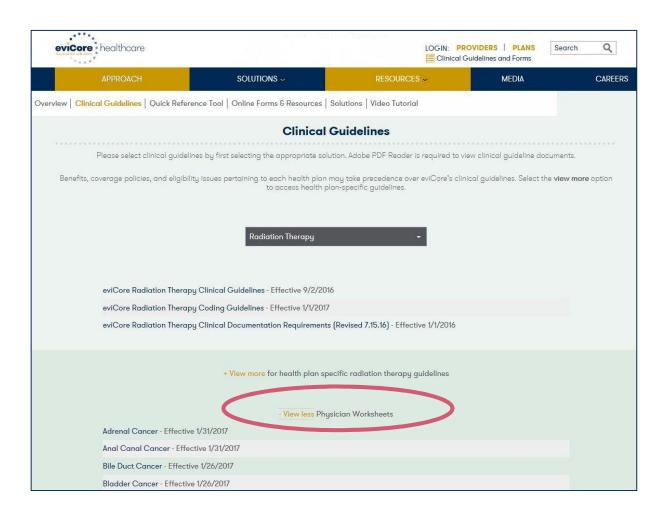




Radiation Therapy Resources

Clinical Guidelines, Physician Worksheets, and other resources can be accessed online:

- https://www.evicore.com/resources/pages/providers.aspx?solution=Radiation%20Therapy# ReferenceGuidelines
 - Click the "View Physician Worksheets" button to access specific worksheets.





Provider Resources: Pre-Certification Call Center





Web-Based Services





7:00 AM - 8:00 PM (Eastern Time): 1-877-917-2583

- Obtain pre-certification or check the status of an existing case
- Discuss questions regarding authorizations and case decisions
- Change facility or CPT Code(s) on an existing case

Provider Resources: Web-Based Services





Web-Based Services





To speak with a web specialist regarding web portal questions/issues, call 1-800-646-0418 (Option #2) or send an email to:

portal.support@evicore.com

eviCore's provider portal gives you convenient 24/7 access to:

- Request authorization
- · Check case status online
- Retrieve and submit saved cases
- Upload electronic PDF/word clinical documents

Provider Resources: Client Provider Operations





Services

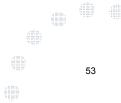




Client.services@evicore.com

To speak with a Provider Relations representative, call 1-800-646-0418 (Option #3)

- Eligibility issues (member, rendering facility, and/or ordering physician)
- Issues experienced during case creation
- Request for an authorization to be resent to the health plan



Provider Resources: Implementation Site

Provider enrollment questions contact Blue Cross Blue Shield of Michigan at 1-866-309-1719 or http://www.bcbsm.com/index/find-a-doctor.html

Pre-Certification Call Center



Web-Based Services





Blue Cross Blue Shield of Michigan Implementation Site:

https://www.evicore.com/healthplan/BCBSM

- **Provider Orientation Presentations**
- **Quick Reference Guide**
- **Frequently Asked Questions**
- **Clinical Guidelines**

Coding guidelines and program criteria:

https://www.evicore.com/ReferenceGuidelines/eviCore%20Radiati on%20Therapy%20Coding%20Guidelines.pdf

To obtain a copy of this presentation, please contact the Provider Relations department at providerrelations@evicore.com







Thank You!

